



2011 Five Star Real Estate Agent

Katina Geralis

Making a Difference — One Home at a Time



- Top performer — proven leader in sales, negotiating and marketing
- Experienced — knowledgeable about the local real estate market
- Client focused — finds creative ways to achieve clients' goals
- Connects — she cares about her clients and their families
- Raving fans — highly dedicated to exceeding your expectations

Kat is a Wilmington native and an entrepreneur at heart with a true passion for real estate. She has hands-on experience in all areas of residential real estate including: investments, new construction, custom design and renovations. Her clients boast about her personalized service and her accessibility to be available when they need her. Kat prides herself in working with buyers to get their "best value" possible and working with sellers to "maximize" their return on investment.

As a top producer, Kat's multimillion dollar portfolio consists of a mix of buyers, sellers, short sales, foreclosures and bank-owned properties.

When clients choose Kat as their Realtor, they get the advantage of her wealth of knowledge, experience and creativity, which leads to a very successful formula. "As a Realtor it is very rewarding to make a difference by working through each client's unique situation to make an impact in their lives." Kat's goal is to create a positive real estate experience with a lasting impression. "The biggest compliment I can receive is a client that will refer their family and friends!"

"I am honored to be recognized with the Five Star award, thank you!"



1521 Concord Pike, Suite 102 • Wilmington, DE 19803
Direct Line: (302) 383-5412 • Office: (302) 299-1100 • Fax: (888) 840-8114
www.WilmingtonHomes360.com • Kat@WilmingtonHomes360.com

As seen in *Delaware Today*



2011 Delaware Five Star Real Estate Agents

Five Star Professional partnered with *Delaware Today* to determine the real estate agents in the Delaware area who provide exceptional service and overall satisfaction. The Five Star Professional research team contacted clients, peers and industry experts and asked if they had experience working with a real estate agent. Those who participated in the research provided the name of a real estate agent and rated that individual according to criteria such as integrity, communication and customer service. The survey data was col-

lected and scored, resulting in the list of 2011 Delaware Five Star Real Estate Agents. The research methodology allows no more than 7 percent of real estate agents to be named a Five Star Real Estate Agent. This year's winners are listed and profiled in the following pages.

“I can still remember my first house purchase. It was scary; however, it also held the freedom of creating the home I wanted — and it also turned out to be a great investment over time.”

— Five Star award winner

Research DISCLOSURES

250 surveys were sent to mortgage and title companies.

- The final list of 2011 Delaware Five Star Real Estate Agents is a select group, representing less than 7% of real estate agents in the area.
- The 2011 Five Star Real Estate Agents do not pay a fee to be included in the research or the final list.
- Each real estate agent is screened against state governing bodies to verify that licenses are current and no disciplinary actions are pending. The list is reviewed by a panel of industry experts before it is finalized. Safeguards are built into the review process to reduce the ability to influence the final list on the basis of company affiliation.
- The inclusion of a real estate agent on the Five Star Real Estate Agent list should not be construed as an endorsement by Five Star Professional or *Delaware Today*.
- The research process incorporates a statistically valid sample in order to identify the real estate agents in the local market who score highest in overall satisfaction. Real estate agents are not included on the list unless their score is statistically valid.
- For more information on the Five Star award and the research/selection methodology, go to: fivestarpromotional.com.

• Five Star Professional surveyed Delaware area residents who purchased a home priced at more than \$150,000 within a 12-month period (January 2010 to January 2011) and 1,000 subscribers of *Delaware Today*. An additional



The Five Star award goes to real estate agents rated highest in overall satisfaction by clients, peers and industry experts.